

Monthly Update

30 JUNE 2018

# **Fund commentary**

- Speculation around the future of the NAB Income Securities
- Tesco on track for an upgrade
- With volatility comes opportunity

Given the fact that broader credit markets weakened further over the month, performance was again pleasingly positive and notably above the RBA cash rate.

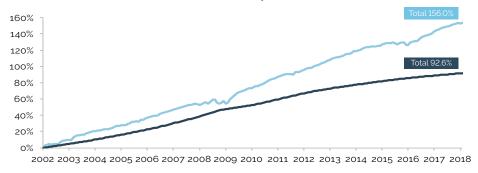
In particular, our holding in the listed NAB Income Securities performed well (+6%) as the market further reacted to comments in NAB's half yearly report suggesting that the securities could become franked at the end of 2021 (meaningfully increasing their yield), and also continued speculation about the potential for either a buyback or redemption of the notes over the near to medium term. Tesco also performed well after they announced strong

quarterly sales to the end of May, adding to their impressive earnings run over the past couple of years. With balance sheet debt now having come down considerably, we continue to believe that Tesco is strengthening its case for a credit rating upgrade.

General weakness in spreads over the month provided us with an opportunity to increase our positions in IAG's hybrids at +300bp (~5% yield), Next DC's senior debt at +300bp (~5% yield), Seek's senior debt at +185bp (~4% yield), Allied Irish Bank's subordinated debt at +240bp (~4.50% yield) and NH Hotels' senior secured debt at +200bp (~4% yield).

Fund performance (net of fees)	Inception Date	Exit Price (\$, cum)	1 Month	3 Months	6 Months	1 Year	3 Years pa	5 Years pa	7 Years pa	10 Years pa	Since Inception pa	Total Return
Enhanced Yield Fund*	02-2002	1.1306	0.3%	0.9%	1.3%	3.3%	3.8%	3.9%	4.3%	5.2%	5.9%	156.0%
RBA cash rate			0.1%	0.4%	0.7%	1.5%	1.7%	2.0%	2.5%	3.1%	4.1%	92.6%
Excess			0.2%	0.5%	0.6%	1.8%	2.1%	1.9%	1.8%	2.1%	1.8%	63.4%
Enhanced Yield Fund (Class B units)**	05-2017	1.1467	0.4%	1.0%	1.4%	3.7%						4.3%
RBA cash rate			0.1%	0.4%	0.7%	1.5%						1.6%
Excess			0.3%	0.6%	0.7%	2.2%						2.7%

# **Enhanced Yield Fund: Total return since inception**



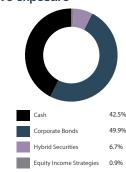
Wagering Global Banking

Portfolio investments	Current stock example
Domestic Banking	ANZ
Domestic Property	Dexus
Global Asset Backed	Enterprise Inns
Global Property	Lar Espana
Domestic Infrastructure	Sydney Airport
Domestic Gaming &	Tabcorp

<sup>^</sup>These numbers are estimates and should be used as a guide only. ^^Excludes cash.

Wells Fargo

# Effective exposure



Regional allocation	
Australia	31.4%
Europe	10.5%
United Kingdom	7.2%
North America	6.5%
New Zealand	1.9%
Cash	42.5%

Duration^	
Interest rate	0.17
Average term to maturity	2.33

Yield security maturity profile									
O-1 Year	45.2%								
1-2 Years	22.6%								
2-3 Years	8.1%								
3-4 Years	10.6%								
4 Years +	13.5%								

Risk/return	
Standard deviation (1 year)	0.66%
Maximum drawdown	3.26%
Percentage of positive months	86.7%



PM Capital Limited, founded in 1998, is a globally-focussed fund manager that invests money on behalf of private clients, the clients of financial advisers and institutions. PM Capital's goal is to build long term wealth by investing in global markets with patience and conviction.

## **Investment philosophy**

We aim to build long term wealth together with our co-investors by finding and exploiting investment anomalies around the world. Using a focused, patient and considered approach to finding simple investment ideas produces the best environment for creating that long term wealth.

Our experience has shown us that while the market is largely efficient, it can, and regularly does, misprice a small proportion of companies. This mispricing can arise as a result of any number of reasons, but is most often associated with disruptive or cyclical change, new information which is misunderstood by the market as having a permanent impact when it is in fact transitory, or just because they are operating in a sector out of favour with investors.

Our unique process is based on scanning the world for those companies (hence the radar in our logo), discovering the associated valuation anomalies and extracting value from them. We buy good businesses at a good price; businesses that we believe are being valued differently to their long term intrinsic value, but will return to their correct value over time.

#### Who manages the investment?

Jarod Dawson is the Portfolio Manager and has been managing the portfolio since 2004. Assisted by John Whelan, together they have over 35 years' combined industry experience. Jarod and John are also supported by the broader investment team, with Paul Moore as CIO who has over 30 years' experience in successfully managing investment funds.

# Why the Enhanced Yield Fund?

Dependable: A minimum 20% cash position helps the Fund to preserve capital and achieve its return objectives with low volatility. The Fund's process is effective and repeatable, based on a proven philosophy. This Fund has been producing attractive returns for co-investors for more than 15 years, and is one of the longest running yield funds of its kind.

Careful: We have an authentic investment process where our exposure to industry sectors, geographic regions or market capitalisation is determined solely by our conviction in individual risk/reward opportunities that we identify. All holdings within the Fund have been intensively researched by our investment team. No conviction = no investment

**Co-investment:** Our co-investors receive access to a unique subset of opportunities which they would otherwise find difficult to replicate. PM Capital and some of its staff have meaningful investments in the Fund they invest for and with you.

Enhanced Yield Fund*: Monthly Return Series Since Inception													
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC	CYTD
2018	0.3%	-0.2%	0.3%	0.4%	0.2%	0.3%							1.3%
2017	0.7%	0.7%	0.4%	0.4%	0.6%	0.5%	0.4%	0.2%	0.2%	0.5%	0.3%	0.3%	5.3%
2016	-1.1%	-0.3%	1.5%	0.6%	0.3%	0.2%	0.8%	0.7%	0.7%	0.5%	0.2%	0.6%	4.7%
2015	0.0%	0.7%	0.3%	0.5%	0.1%	-0.2%	0.3%	-0.1%	-0.8%	0.8%	0.2%	0.0%	1.7%
2014	0.5%	0.3%	0.3%	0.5%	0.4%	0.5%	0.3%	0.2%	0.2%	0.1%	0.0%	0.3%	3.7%
2013	0.7%	0.4%	0.7%	0.5%	0.5%	-0.1%	0.6%	0.4%	0.5%	0.6%	0.1%	0.7%	5.6%
2012	0.7%	0.6%	0.7%	0.4%	0.1%	0.5%	0.7%	0.5%	0.5%	0.7%	0.4%	0.6%	6.6%
2011	0.4%	0.8%	0.4%	0.6%	0.3%	0.2%	0.1%	0.0%	-0.5%	1.6%	0.2%	0.0%	4.3%
2010	0.5%	0.0%	0.9%	0.8%	0.0%	0.6%	0.9%	0.5%	1.1%	0.7%	0.5%	0.8%	7.5%
2009	1.5%	-2.3%	1.0%	2.5%	1.5%	1.4%	1.6%	1.1%	0.3%	0.6%	0.2%	1.0%	11.0%
2008	-0.4%	-0.6%	0.6%	1.0%	0.5%	-0.7%	1.3%	1.4%	0.2%	-1.9%	-1.0%	0.5%	0.8%
2007	0.6%	0.5%	0.5%	0.6%	0.6%	0.4%	0.5%	0.6%	0.4%	0.4%	0.1%	0.6%	6.0%
2006	1.0%	0.4%	0.6%	0.8%	0.2%	0.5%	0.5%	0.9%	0.5%	0.6%	0.6%	0.8%	7.8%
2005	0.3%	0.6%	-0.1%	-0.4%	1.7%	0.5%	1.3%	0.2%	0.4%	-0.3%	1.3%	0.6%	6.2%
2004	0.8%	0.4%	0.3%	0.1%	1.1%	0.7%	-0.4%	0.2%	0.7%	0.8%	0.9%	0.8%	6.5%
2003	1.0%	0.0%	0.6%	2.1%	1.2%	0.8%	0.5%	0.7%	0.0%	1.1%	0.6%	0.6%	9.5%
2002			2.6%	0.9%	1.0%	-0.5%	0.4%	0.0%	0.2%	2.2%	1.7%	0.0%	8.7%

# **Further Information**

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# **Key Fund Details**

# **Fund category**

Fixed income

## Investment style

Fundamental, bottom-up-research intensive approach

#### Inception date

1 March 2002

#### **Fund size**

\$501.2 million

# Strategy size

\$769.2 million

#### Minimum direct investment

\$20.000

#### Recommended investment time

Two years plus

# Fees (p.a.)

'Enhanced Yield Fund (Performance Fee Option): Management fee: 0.55%. Performance fee: 25% of net excess above RBA Cash Rate (subject to a high watermark).

\*\*Enhanced Yield Fund - Class B units (Management Fee Option): Management Fee: 0.79%.

# Buy / sell spread

0.2% (Round trip)

#### Investor profile

The Fund may be appropriate for investors seeking capital preservation and potential return in excess of the Reserve Bank of Australia's (RBA) cash rate with a low degree of volatility.

# **Important Notice**

This Report is issued by PM Capital Limited ABN 69 083 644 731 AFSL 230222 as responsible entity for the PM Capital Enhanced Yield Fund (ARSN 099 581 558, the 'Fund'). It contains summary information only to provide an insight into how we make our investment decisions. This information does not constitute advice or a recommendation, and is subject to change without notice. It does not take into account the objectives, financial situation or needs of any investor which should be considered before investing. Investors should consider a copy of the Product Disclosure Statement which available from us, and seek their own financial advice prior to investing. The PDS explains how the Fund's Net Asset Value is calculated. Past performance is not a reliable guide to future performance and the capital and income of any investment may go down as well as up. The investment objective is not a forecast, and is only an indication of what the investment strategy aims to achieve over the medium to long term.

 Returns are calculated from exit price to exit price assuming the reinvestment of distributions for the period as stated and represent the combined income and capital return. The Index is RBA Cash Rate. See www.rba.gov.au for further information.